

Anexo 2

Pruebas para la obtención de títulos de Técnico y Técnico Superior

Convocatoria correspondiente al curso académico 2021- 2022*(Resolución de 3 de diciembre de 2021 de la Dirección General de Educación Secundaria, Formación Profesional y Régimen Especial)*

DATOS DEL ASPIRANTE			FIRMA
APELLIDOS:			
Nombre:	D.N.I. N.I.E. o Pasaporte:	Fecha:	

Código del ciclo: COMS04	Denominación completa del título: Técnico Superior en Comercio Internacional
Clave o código del módulo: 0179	Denominación completa del módulo profesional: INGLÉS

INSTRUCCIONES GENERALES PARA LA REALIZACIÓN DE LA PRUEBA
<ul style="list-style-type: none">- Complimentar los datos del aspirante antes del examen y firmar en todas las hojas que se entreguen.- Tener disponible el DNI en la mesa.- Señalar y escribir con tinta indeleble, que no sea roja, las respuestas y su desarrollo.- Si se ha de rectificar una respuesta, trazar un aspa o tachar con una línea horizontal. No utilizar líquido corrector (Tippex)- Utilizar solamente el papel facilitado por el examinador (con el sello y formato correspondiente).- No utilizar material de consulta (salvo aquél que se autorice expresamente).- El ejercicio de listening que consta de dos pruebas se escuchará tres veces.

CRITERIOS DE CALIFICACIÓN Y VALORACIÓN
<ul style="list-style-type: none">- La calificación correspondiente a cada una de las cuestiones aparece indicada en los ejercicios planteados.- Se penalizarán las faltas de ortografía, 0,1 punto por cada falta de ortografía.- Se tendrá en cuenta la concreción en las repuestas, brevedad y claridad en los planteamientos.- Para superar y aprobar el módulo se debe obtener una calificación igual o superior a 5.

CALIFICACIÓN



DATOS DEL ASPIRANTE			FIRMA
APELLIDOS:			
Nombre:	D.N.I. N.I.E. o Pasaporte:	Fecha:	

1º.- (1 point each) Making transport arrangements: Match A and B to create a dialogue.

A	B
1 What will be your port of loading?	A the stimated shipping time for this route is 2 hours
2 How much will it cost to send my container?	B The goods will be ready to leave from Shoreham Port
3 Do I have to pay extra for insurance?	C Freight charges are 2,000\$, not including handling charges.
4 How long will it take to arrive?	D My port of discharge is La Coruña
5. What size containers do you need to send?	E No, insurance is included in our ratyes.
6. Where do you want your shipment delivered?	F I want to send two 20-ft and three 40-ft.
1. _____ 2. _____	3 _____ 4. _____
5. _____ 6. _____	

2º.- (1 point each) Complete the sentences with the words and phrsal verbs:

go ahead here say there this

1 A _____ is Sandro speaking. Can you all hear me?

B Yes, loud and clear, thanks.

2 A Lauren, are you _____?

B Yes, I'm _____.

3 A Could I just _____ something?

B. Yes. Please _____.

3º.- (1 points each) Working with vocabulary.

1. A shipper **transports / sells** goods

2. A freight container is a large metal box used for transporting **goods / passengers**

3. The goods have to be inspected by customs at the **shop / port**

4. Volume is **size / quality**



5. The consignee is the person who **send / receives** the goods.
6. Cargo is **put onto / taken off** a ship at the port of loading.
7. The workers load the cargo **onto / down** the ship.
8. The port of discharge is where the cargo **comes from / will arrive**
9. A stacking crane is used to **pile up / weigh** containers in the port.
10. A supplier **provides / buys** goods

4º.- (1 point each one) Write down what these INCOTERMS stand for.

- 4.1. FOB : F O B
- 4.2. FCA : F C
- 4.3. CIF : C I F

5º.- (1 point each correct answer) Match the words with their definitions:

1 DEFAULT (.....)	a) An opinion on how well you can pay back A loan
2 CO-SIGN (.....)	b) A bank account you use for day to day expenditures
3 CREDIT RATING (.....)	c) Be able to pay for goods// back a loan.
4 CHECKING (.....)	d) Not pay back a loan
5 AFFORD (.....)	e) Guarantee a loan for somebody else

1. 2. 3. 4. 5.

6ª.- (1 point each) Complete the sentences with the words and phrasal verbs:

go ahead here say there this

- 1 A _____ is Sandro speaking. Can you all hear me?
B Yes, loud and clear, thanks.
- 2 A Lauren, are you _____?
B Yes, I'm _____.
- 3 A Could I just _____ something?
B Yes. Please _____.

7ª.- (1 point each answer) Numbers: Represent the following words in figures or numbers:

- 1.- Forty five thousand two hundred and one
- 2.- 650.
- 3.-Dimensions. Traduce largo x ancho x alto :
- 4.- 2 pies :
- 5.- Metro cuadrado :
- 6.- onza: (medida):

8ª. (0.25 each) Write the number into the right table: (do not repeat the number)

1. Vessel 2. free trade 3. labels 4. boarding pass 5. check in desk 6. stencil
7. truck 8. quotas 9. stopover 10. stock list 11. Customs and Excise Authorities
12. hopper wagon

Import/Export	Media of transport	Warehouse/ Retailing	Airport

9ª.- (1 point each) Write the names of the pictures:



.....



.....



.....



.....



.....



.....



.....



.....

10. (2 points each one) Answer only one of the following questions:

1. What are your salary expectations? / How describe yourself?

11ª. (1 point each answer) Grammar:

1. She _____ (set) up an standing order to pay her rent this morning.
2. The IT conference, _____ will take place in London, starts on 7th July. (Relative Pronoun)
3. Yes, You _____ (wear) respiratory mask. It is the new rule. (modal verb)
4. He _____ (sign) the documents, when they had offered him.
5. They _____ (take) on 20 new employees this week.
6. IF she _____ (not sell) her shares , she _____ (make) millions of euros. (Conditional sentence)
7. IF everyone worked from home, we _____ (need) to use our cars so much. (Conditional sentence)
8. Rewrite: In your position, I'd order a new product.
(were) _____
9. He suggested me _____ (cut) our costs by 6%.
10. Will you organize it ? You're good at _____ (arrange) social events.

LISTENING (2 point each answer)

- A:** I think I'd like to start my own business.
B: Really, Janet?
A: Yes, Mike. I'm thinking of an import-export business. It's a type of business that doesn't take much money to star.
B: You're right. It requires very little The first thing you need to do is choose products from a foreign source to resale.
A: What kind of products should I?
B: Look for products that have got an advantage, ones that aren't sold at all in this country, or ones that you can buy at a In a foreign country.
A: It must be difficult to find products with an advantage and reliable suppliers that you can trust.
B: Yes, that's why I Starting with only one or two products. You mustn't Risk a large investment at the beginning.
A: I see. Another question – buying directly from foreign countries requires a lot of..... Doesn't it?
B: Yes, It does. Why don't you contact a sourcing company? They'll offer you all the assistance you need.

READING COMPREHENSION (20 points)

Read the e-mail. Then complete the sentences below.

FROM	Steve Ross
TO	All employees
SUBJECT	Sports Expo

Dear All,



As you know, Reed Sportswear will have a stand at SportsExpo in France from 15th-18th of next month. We will be exhibiting with many of our competitors. It's our first time at an international exhibition. As a new company, we're very excited to be exhibiting with some of the biggest companies in the business.

I want to confirm the arrangements for the exhibition.

1. Lucy and Mark will arrive in Paris on Tuesday, 14th February, to get our stand ready. They will be taking all the promotional materials, leaflets, catalogues and business cards with them.

DesignEx is preparing the display boards at their offices in Paris and will set them up on Monday the 13th.

2. Dennis will arrive at SportsExpo on Wednesday the 15th. All three staff members will stay at SportsExpo until it closes on Saturday, 18th February. I am very sorry that I can't attend but, as you know, it is impossible to make the journey with a broken leg!

I want to thank you all for your hard work this past year. That hard work has helped to make our company a success. In the last six months, sales have increased by 25%.

Sincerely,

Steve

-
1. It's the first time
 2. Lucy and Mark are arriving before the exhibition opens to
 3. On Monday, DesignEx will
 4. Dennis will be at SportsExpo from to
 5. Steve can't be at SportsExpo because

Answer the questions.

1. What are Lucy and Mark taking to the exhibition?
.....
2. Where are Design Ex's offices located?
.....
3. When does SportsExpo end?
.....
4. What happened in the last six months?
.....
5. Why is Steve thanking the employees?



CRITERIOS DE EVALUACIÓN INGLÉS 2022

Se aplicarán los mismos que se recogen en los Decretos que regulan estos ciclos, tanto el de Comercio Internacional como el de Transporte y Logística:

*Real Decreto 1574/2011, de 4 de noviembre, por el que se establece el Título de Técnico Superior en **Comercio Internacional** y se fijan sus enseñanzas mínimas.*

Desarrollo autonómico, Consejería de Educación y Empleo

DECRETO 95/2012, de 30 de agosto, del Consejo de Gobierno, por el que se establece para la Comunidad de Madrid el plan de estudios del ciclo formativo de grado superior correspondiente al título de Técnico Superior en Comercio Internacional.

*Real Decreto 1572/2011, de 4 de noviembre, por el que se establece el Título de Técnico Superior en **Transporte y Logística** y se fijan sus enseñanzas mínimas.*

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Cada pregunta aparece su puntuación y el ejercicio de Listening se lee tres veces, con la ayuda de el asistente nativo y el profesor, para que la calidad acústica sea la adecuada.

